SECU



**MMISSION** 

OMB APPROVAL

OMB Number: 3235-0123 Expires: October 31, 2004

Estimated average burden hours per response:.....12.00

SEC FILE NUMBER

# **ANNUAL AUDITED REPORT FORM X-17A-5 PART III**

#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING_	OI 01 03 AND	D ENDING 12 31 03  MM/DD/YY
A. REG	SISTRANT IDENTIFICATIO	ON .
ADDRESS OF PRINCIPAL PLACE OF BUSI		OFFICIAL USE ONLY FIRM I.D. NO.
680 Fifth Avenue	(No. and Street)	
New York	(State)	(Zip Code)
NAME AND TELEPHONE NUMBER OF PE Robert L. Katz, CFO	,	· •
B. ACC	OUNTANT IDENTIFICATIO	)N
	E Company, U (Name – if individual, state last, first, middle	-P
477 Madison Avenu	LE NEW YORK	NY 10022 - 580 (State) (Zip Code)
CHECK ONE:		
<ul><li>Certified Public Accountant</li><li>Public Accountant</li></ul>		PROCESSED
☐ Accountant not resident in Unit	ed States or any of its possessions.	MAR 2 9 2004
	FOR OFFICIAL USE ONLY	THOMSON
		FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent publicaccountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240 Ka 5(e)(2) aeceined.

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

, OATH OR AFFIRMATION	
I Robert / Kata	at of
swear (or affirm) that, to the be	st or
my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of	
Senvest International ILC	_ , as
of December 3, 2003, are true and correct. I further swear (or affirm)	that
neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any acco	unt
classified solely as that of a customer, except as follows:	
1	
A	
$\frac{1}{2} \left( \frac{1}{2} \right) \left( \frac{1}{2} \right)$	
— M// f4f/	
Signature	
Chief Financial Officer	
Title	
1 Jahran Par	
Notary Public E. RICHARD BAUM	
Notary Public, State of New York	
This report ** contains (check all applicable boxes):  No. 4953633  Qualified in New York County	
Qualified in New York County  Commission Expires July 24, 20	
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	
(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.	
(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.	
(r) Statement of Changes in Blackmes Substantiated to Claims of Stations.	
(b) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.	
(i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.	
☐ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 ar	d the
Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.	id the
<ul> <li>□ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to metho</li> </ul>	ds of
consolidation.	us 01
(1) An Oath or Affirmation.	
(i) All Oath of Atthination.  (m) A copy of the SIPC Supplemental Report.	
(iii) A copy of the Sir C supplemental Report.  (iii) A report describing any material inadequacies found to exist or found to have existed since the date of the previous	sandit

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

FINANCIAL STATEMENTS

**DECEMBER 31, 2003 AND 2002** 

# TABLE OF CONTENTS

	Page
Independent Auditor's Report	1
Financial Statements	
Statements of Financial Condition	2
Statements of Operations	3
Statements of Changes in Members' Equity	4
Statements of Cash Flows	5
Statements of Changes in Liabilities Subordinated to Claims of General Creditors	6
Notes to Financial Statements	7
Supplementary Information Required by Rule 17a-5 of the Securities and Exchange Commission	
Schedules of Computation of Net Capital and Aggregate Indebtedness Under Rule 15c3-1	10
Schedules of Reconciliation of Net Capital Per FOCUS Report with Audit Report Schedule III	11
Information Relating to Possession or Control Requirements Under SEC Rule 15c3-3	12
Independent Auditor's Report on Internal Control	13



### **Independent Auditor's Report**

Members Senvest International L.L.C.

We have audited the accompanying statements of financial condition of Senvest International L.L.C. as of December 31, 2003 and 2002 and the related statements of operations, changes in members' equity, cash flows and changes in liabilities subordinated to claims of general creditors for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Senvest International L.L.C. as of December 31, 2003 and 2002 and the results of its operations and its cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained on pages 10 through 12 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Yobalem Gillman & Company LLP

New York, New York February 13, 2004

# STATEMENTS OF FINANCIAL CONDITION

	DECEMBER 31,		
	2003	2002	
ASSETS			
Cash	\$ 250,398	\$ 312,882	
Securities owned  Marketable, at market value  Not readily marketable, at estimated fair value	66,401,810 493,700	21,265,133 943,455	
Receivable from broker Other assets	 52,197	2,498,796 155,307	
	\$ 67,198,105	\$ 25,175,573	
LIABILITIES AND MEMBERS' EQUITY			
Liabilities Payable to broker Securities sold, not yet purchased, at	\$ 7,260,572	\$	
market value Accounts payable and accrued expenses	11,004,277 70,840	4,677,296 74,263	
Total liabilities	18,335,689	4,751,559	
Members' equity	48,862,416	20,424,014	
	\$ 67,198,105	\$ 25,175,573	

### YEARS ENDED DECEMBER 31,

	2003	2002	
Revenue			
Change in unrealized gain/loss on securities			
owned	\$ 24,297,030	\$ (4,444,770)	
Gain/loss on disposition of securities owned	5,326,323	(6,236,723)	
Interest	108,003	3,845	
Dividends	81,208	72,339	
Total revenue	29,812,564	(10,605,309)	
Expenses			
Wages and benefits	716,713	803,872	
Depreciation	21,074	27,114	
Insurance	5,849	2,856	
Interest	133,528	182,346	
Dividend expense related to securities sold short	110,359		
Office	79,465	48,934	
Professional fees	51,189	35,235	
Rent	117,705	133,658	
Filing Fees	1,150	4,706	
Telephone	12,918	18,180	
Travel	135,098	99,316	
Total expenses	1,385,048	1,356,217	
Net income (loss)	\$ 28,427,516	\$ (11,961,526)	

# STATEMENTS OF CHANGES IN MEMBERS' EQUITY

	YEAR ENDED DECEMBER 31,	
Balance - January 1, 2003	\$	20,424,014
Contributions		2,591,886
Distributions		(2,581,000)
Net income		28,427,516
Balance - December 31, 2003	\$	48,862,416
Balance - January 1, 2002	\$	27,001,577
Contributions		5,956,085
Distributions		(572,122)
Net loss		(11,961,526)
Balance - December 31, 2002	\$	20,424,014

### STATEMENTS OF CASH FLOWS

	YEARS ENDED DECEMBER 31,		
	2003	2002	
Cash flows from operating activities			
Net income (loss)	\$ 28,427,516	\$ (11,961,526)	
Adjustments to reconcile net income (loss) to net cash			
used in operating activities:			
Depreciation	21,074	27,114	
(Increase) decrease in operating assets:			
Securities owned, net	(44,686,922)	11,866,105	
Other assets	83,269	(70,736)	
Receivable from broker	2,498,796	(2,498,796)	
Increase (decrease) in operating liabilities:			
Payable to brokers	7,260,572	(5,223,688)	
Securities sold, not yet purchased	6,326,981	2,644,996	
Accounts payable and accrued expenses	(3,423)	(36,985)	
Net cash used in operating activities	(72,137)	(5,253,516)	
Cash flows from investing activities			
Acquisition of equipment	(1,233)	(5,575)	
Cash flows from financing activities	•		
Contributions from members	2,591,886	5,956,085	
Distributions to members	(2,581,000)	(572,122)	
Net cash provided by financing activities	10,886	5,383,963	
(Decrease) increase in cash	(62,484)	124,872	
Cash at beginning of year	312,882	188,010	
Cash at end of year	\$ 250,398	\$ 312,882	

STATEMENTS OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS
YEARS ENDED DECEMBER 31, 2003 AND 2002

NOT APPLICABLE

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2003 AND 2002

### 1. Organization and Business Activity

Senvest International L.L.C. (the "Company"), a majority owned subsidiary of Senvest Capital, Inc., a Canadian concern traded on the Toronto Stock Exchange, was organized in the State of Delaware in December 1994 as a limited liability company and during 1999 became a registered broker-dealer with the Securities and Exchange Commission (SEC) and a member of National Association of Securities Dealers. The Company trades for its own account and has no customers. The operating agreement contains a clause which requires termination of the Company by December 31, 2094.

### 2. Summary of Significant Accounting Policies

#### Securities

Securities transactions are recorded on a trade date basis. The Company transmits all transactions through a clearing broker who maintains the account.

Marketable securities are valued at market value, and securities not readily marketable are valued at fair value as determined by management. The marketable securities owned are pledged as collateral for the amount payable to the clearing broker.

#### **Income Taxes**

The Company is a Limited Liability Company and accordingly, no provision has been made in the accompanying financial statements for any federal, state or local income taxes. The results of the operations of the Company flow to the members. However, the Company is required to withhold tax at the treaty rate, if applicable, on their share of the fixed and determinable income.

#### Use of Estimates in Financial Statements

In preparing financial statements in conformity with generally accepted accounting principles, management makes estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2003 AND 2002

### 3. Securities Owned and Sold, Not Yet Purchased

Marketable securities owned and sold, not yet purchased, consisted of trading securities at market value at December 31, 2003 and 2002, as follows:

	20	2003		002
	Owned	Sold, Not Yet <u>Purchased</u>	Owned	Sold, Not Yet <u>Purchased</u>
Corporate stocks Mutual funds Corporate bonds	\$ 62,112,297 19,123 4,270,390	\$ 11,004,277 	\$ 20,568,291 10,842 686,000	\$ 4,677,296  
	<u>\$ 66,401,810</u>	<u>\$ 11,004,277</u>	<u>\$ 21,265,133</u>	<u>\$ 4,677,296</u>

Securities not readily marketable include investment securities a) for which there is no market on a securities exchange or no independent publicly quoted market, b) that cannot be publicly offered or sold unless registration has been effected under the Securities Act of 1933, or c) that cannot be offered or sold because of other arrangements, restrictions or conditions applicable to the securities or to the Company. At December 31, 2003 and 2002, the Company held equity positions in those securities estimated at a fair value of \$493,700 and \$943,455, respectively. It is possible that the estimated value may differ significantly from the amount that might ultimately be realized in the near term, and the difference could be material.

### 4. Operating Lease

The Company occupies office space under a sublease agreement expiring March 31, 2007. Future minimum payments under this lease for the period ending March 31, 2007 are \$121,556 each year through termination. Rent expense, including escalation charges for the years ended December 31, 2003 and 2002 amounted to \$117,705 and \$133,658, respectively.

### 5. Net Capital Requirement

The Company is subject to the net capital rule (Rule 15c3-1) of the Securities and Exchange Commission, which requires that a broker-dealer's aggregate indebtedness, as defined, shall not exceed 15 times net capital, as defined. At December 31, 2003 and 2002 the Company's net capital ratio was .0019 to 1.0 and .0048 to 1.0, respectively and its net capital was \$37,756,100 and \$15,474,389 as compared with required net capital requirement of \$100,000 in both years.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2003 AND 2002

### 6. Other Financial Information

Cash held by financial institutions which exceed the Federal Deposit Insurance Corporation ("FDIC") limits expose the Company to concentrations of credit risk. Balances, throughout the year, exceed the maximum coverage provided by the FDIC on insured depositor accounts.

	 2003	 2002
Supplemental Disclosure of Cash Flow Information		
Cash paid during the year for Income taxes	\$ -,-	\$ 
Interest	219,273	221,321

# SCHEDULES OF COMPUTATION OF NET CAPITAL AND AGGREGATE INDEBTEDNESS UNDER SEC RULE 15c3-1

(with 2002 comparative information)

	DECEMBER 31,		
	2003	2002	
Total members' equity	\$ 48,862,416	\$ 20,424,014	
Deductions and/or charges Nonallowable assets	546,097	1,248,962	
Net capital before haircuts on securities positions	48,316,319	19,175,052	
Haircuts on securities	(10,560,219)	(3,700,663)	
Net capital	37,756,100	15,474,389	
Less: Minimum capital requirements	100,000	100,000	
Excess net capital	\$ 37,656,100	\$ 15,374,389	
COMPUTATION OF AGGREGATE INDEBTEDNESS			
Accounts payable and accrued expenses	\$ 70,842	\$ 74,262	
Aggregate indebtedness	\$ 70,842	\$ 74,262	
Ratio of aggregate indebtedness to net capital	.0019:1.0	.0048:1.0	

SCHEDULES OF RECONCILIATION OF NET CAPITAL PER FOCUS REPORT WITH AUDIT REPORT SCHEDULE III DECEMBER 31, 2003 AND 2002

No material differences exist between the computation of net capital per FOCUS Report and the audit report Schedule III.

INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS UNDER SEC RULE 15c3-3
YEAR ENDED DECEMBER 31, 2003

NOT APPLICABLE



### Independent Auditor's Report on Internal Control

Members Senvest International L.L.C.

In planning and performing our audit of the financial statements of Senvest International L.L.C. for the year ended December 31, 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities Exchange Commission ("the Commission"), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons;
- 2. Recordation of differences required by Rule 17a-13;
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or irregularities may nevertheless occur and not be detected. Also, projection of any evaluation of them to future periods is subject to risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2003 to meet the Commission's objectives. Also, we believe that the Company was in compliance with the conditions of the exemption at December 31, 2003, and no facts came to our attention that caused us to believe that such conditions had not been complied with during the year then ended.

This report is intended solely for the use of management, the Securities and Exchange Commission, the New York Stock Exchange, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

Yohalem Gillman & Company LLP

New York, New York February 13, 2004

